

Message Text

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SUBJECT: IEA GOVERNING BOARD: JAN 31-FEB 1

1. SUMMARY: JAN 31-FEB 1 GOVERNING BOARD FEATURED
ELECTION OF GERMAN ECONOMICS MINISTRY STATE SECRETARY
ROHWEDDER AS NEW IEA CHAIRMAN. GB ALSO REVIEWED STATE
OF PLAY OF REDUCED DEPENDENCY EXERCISE AND DISCUSSED
IMPLICATIONS OF TWO-TIER OIL PRICE SYSTEM AND PREPARA-
TIONS AND PROSPECTS FOR CIEC RESUMPTION ON BASIS OF
SERIES OF REPORTS PREPARED DURING LAST TWO WEEKS BY
STANDING GROUP ON OIL MARKETS (SOM) AND BURROWS GROUP
ON PRODUCER-CONSUMER RELATIONS. END SUMMARY

2. GOVERNING BOARD CHAIRMANSHIP. THREE CANDIDATES FOR
CHAIRMANSHIP--TOWE (CANADA), ROHWEDDER (FRG) AND
RAMPTON (UK)--WERE DISCUSSED IN RESTRICTED SESSION
FOLLOWING FIRST DAY'S PLENARY. STRAW POLL BY SECRET
BALLOT INDICATED THAT SUPPORT FOR ROHWEDDER WAS SOMEWHAT
GREATER THAN FOR TOWE, WITH RAMPTON A DISTANT THIRD.
ON BASIS OF THIS OUTCOME, TOWE AT BEGINNING OF SECOND
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DAY'S PLENARY PROPOSED ROHWEDDER FOR CHAIRMANSHIP AND
PROPOSAL WAS ACCEPTED UNANIMOUSLY. VICE CHAIRMEN
THEN PROPOSED AND ACCEPTED WITHOUT DISCUSSION AS
FOLLOWS: NIELS ERSBOLL (DENMARK); PETER TOWE (CANADA);
CARL BOBLETER (AUSTRIA); TSUYOSHI HIRAHARA (JAPAN).
TERMS WILL INITIALLY BE FOR ONE YEAR.

3. LONG-TERM COOPERATION. EXECUTIVE DIRECTOR LANTZKE OPENED DISCUSSION WITH BRIEF REPORT ON HIS JAN 28 CONVERSATION WITH VICE PRESIDENT MONDALE, WHICH HE DESCRIBED AS VERY ENCOURAGING INDICATION OF PRIORITY NEW ADMINISTRATION ATTACHES TO ENERGY POLICY AND OF ITS COMMITMENT TO THE IEA AS A VEHICLE FOR INTERNATIONAL COOPERATION. NOTING THAT VICE PRESIDENT HAD URGED HIM TO MAKE EARLY CONTACT WITH MR. SCHLESINGER AND OTHER ADMINISTRATION OFFICIALS. LANTZKE VOICED HIS INTENTION TO GO TO WASHINGTON FOR THAT PURPOSE AT EARLIEST APPROPRIATE DATE.

4. IN HIS REPORT ON STATUS OF SLT WORK, US REP (BOSWORTH) EXPRESSED VIEW THAT COUNTRY REVIEWS UNDERTAKEN AS FIRST STAGE OF REDUCED DEPENDENCY EXERCISE HAD LAID SOLID FOUNDATION FOR FUTURE WORK IN SLT AND GOVERNING BOARD. HE STATED INITIAL INDICATIONS WERE THAT ANALYSIS IN ITS TOTALITY WOULD POINT TO GREATER DEPENDENCY THAN INDICATED BY A COMPILATION OF GOVERNMENT ESTIMATES SUBMITTED LAST YEAR. SPECIFICALLY, COUNTRY REVIEWS INDICATED THAT A) MAJOR SHORTFALL IN PROJECTED NUCLEAR POWERED ELECTRICITY APPEAR LIKELY, B) LNG IMPORT FIGURES ARE TENTATIVE, C) PROJECTIONS OF INCREASED OIL AND GAS PRODUCTION HAVE BEEN LOWERED, D) IEA TRADE IN COAL IS MINIMAL, AND E) CONSERVATION MEASURES ARE WOEFULLY INADEQUATE. HE URGED THAT NEXT GB BE DEVOTED TO EXAMINATION OF SLT REPORT TO BE BASED ON COUNTRY REPORTS AND COMPARISON OF PROJECTED MEMBER COUNTRY OIL DEMAND WITH "MOST LIKELY" LEVEL OF OIL LIMITED OFFICIAL USE

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PRODUCTION, AND TO EFFORT TO DRAW POLICY CONCLUSIONS FROM THIS EVALUATION FOR NEXT PHASE OF EXERCISE.

5. THERE WAS LITTLE DISCUSSION OF CHAIRMAN'S NOTE (IEA/GB(77)6, OR DAVIGNON'S "FINAL STATEMENT" TO IEA, FULL TEXT OF WHICH TRANSMITTED BY SEPTTEL). IN PRESENTING NOTE, DAVIGNON EMPHASIZED VIEW THAT EFFORT TO REDUCE OIL DEPENDENCY WILL SUCCEED ONLY IF BASED ON A GEOGRAPHICALLY BALANCED OVERALL PATTERN OR CONCEPT AND URGED SLT TO LOOK AT WAYS OF RELATING ITS CONCLUSIONS TO A CONCEPT SUCH AS THAT PUT FORWARD IN HIS NOTE.

6. IN BRIEF DISCUSSION OF UPCOMING TIMETABLE, IT WAS AGREED THAT NEXT GB SHOULD TAKE TENTATIVE DECISION ON DATE OF IEA MINISTERIAL. CONSENSUS WAS THAT MINISTERIAL SHOULD BE POSTPONED BEYOND MARCH OR APRIL PERIOD ORIGINALLY ENVISAGED BUT THAT IT SHOULD NOT SLIP BEYOND BEGINNING OF SUMMER.

7. GB ADOPTED FOLLOWING CONCLUSIONS ON IEA

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CONSERVATION GOALS FOR 1977:

BEGIN TEXT

THE GOVERNING BOARD

(A) NOTED THE DOCUMENT: IEA CONSERVATION GOALS FOR
1977 (IEA/SLT(76)92);

(B) ADOPTED THE FOLLOWING AS THE IEA CONSERVATION
GOALS FOR 1977:

(1) TOTAL PRIMARY ENERGY REQUIREMENTS

TO HOLD TOTAL PRIMARY ENERGY REQUIREMENTS TO 70
MBPD OF OIL EQUIVALENT IN 1977 OR 10 PERCENT MORE THAN
1973. THIS IS AN ANNUAL INCREASE OF 2 PERCENT. BETWEEN
1968 AND 1973 IEA PRIMARY ENERGY REQUIREMENTS INCREASED
BY 5 PERCENT PER YEAR. AT THIS RATE TPE WOULD HAVE
INCREASED TO NEARLY 80 MBPD OF OIL EQUIVALENT IN 1977
OR 23 PERCENT MORE THAN 1973.

(2) OIL CONSUMPTION

THROUGH CONSERVATION AND FUEL SWITCHING TO HOLD
OIL CONSUMPTION TO 35 MBPD IN 1977 OR ONLY 3 PERCENT
MORE THAN 1973. BETWEEN 1968 AND 1973 IEA OIL

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CONSUMPTION INCREASED BY 7 PERCENT PER YEAR. AT THIS RATE OIL CONSUMPTION WOULD HAVE INCREASED TO 45 MBPD IN 1977 OR 34 PERCENT MORE THAN 1973; AND (C) INVITED THE SLT TO REPORT ON THE RESULTS ACHIEVED IN RESPECT OF THE 1976 IEA CONSERVATION GOALS.
END TEXT

8. OIL MARKET SITUATION. THERE WAS GENERAL AGREEMENT WITH SOM ANALYSIS (IEA/GB(77)1, STATE 19030) STRESSING MYRIAD UNCERTAINTIES SURROUNDING IMPLICATIONS OF TWO-TIER PRICE SITUATION AND WITH ITS CONCLUSION THAT SITUATION CALLED FOR INTENSIFIED MONITORING THROUGH SOM REPORTING SYSTEM. GB ACCORDINGLY AGREED TO INSTITUTION FOR THREE-MONTH PERIOD OF MONTHLY AS WELL AS QUARTERLY REPORTING OF CRUDE OIL COSTS AND IMPORT PRICES ON A "DATE OF LOADING" BASIS AS RECOMMENDED BY SOM. SEVERAL DELS AND LANTZKE EXPRESSED CONCERN THAT TWO-TIER PRICE SYSTEM, IF MAINTAINED FOR A LONG PERIOD, WOULD POSE SERIOUS PROBLEMS OF DIFFERING PRICE IMPACT AMONG IEA COUNTRIES AND AMONG OIL COMPANIES. DANISH DEL RAISED QUESTION OF POSSIBLE DESIRABILITY OF ACTION TO EQUALIZE IMPACT AND EXPRESSED PARTICULAR CONCERN ABOUT PRODUCT PRICES.
CONSENSUS WAS, HOWEVER, THAT SUCH ACTION BY GOVERNMENTS MIGHT RUN COUNTER TO OVERRIDING OBJECTIVE OF ENCOURAGING SAUDI MODERATION AND SUCCESS IN POWER STRUGGLE WITH HARDLINERS AND THAT, IN ANY EVENT, SUFFICIENT INFORMATION AND EXPERIENCE WERE NOT YET AVAILABLE TO EVALUATE IMPACT OF PRICE DIFFERENCES.

9. DURING COURSE OF DISCUSSION, LANTZKE, SOM CHAIRMAN AND SEVERAL DELS CRITICIZED EXXON FOR UNFORTHCOMING ATTITUDE IN RECENT SOM CONSULTATION, NOTING THAT EXXON REPS HAD REFUSED TO GO BEYOND PURELY FACTUAL INFORMATION IN EVALUATING EFFECTS OF TWO-TIER PRICE. GB CONCLUSIONS WILL, THEREFORE, CALL UPON HOST GOVERNMENTS
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TO URGE COMPANIES TO APPROACH SOM CONSULTATIONS IN AS FRANK AND FORTHCOMING MANNER AS POSSIBLE.

10. OLD CONTROVERSY OVER WHETHER OIL COMPANY DATA SHOULD BE SUBMITTED ON AN AGGREGATED OR DISAGGREGATED (COMPANY-BY-COMPANY) BASIS REEMERGED IN THIS CONTEXT, LANTZKE AND SEVERAL DELS ASSERTING THAT INDIVIDUAL

COMPANY DATA WOULD BE ESSENTIAL TO A CLEAR VIEW OF
CURRENT MARKET SITUATION. DAVIGNON AND OTHERS
SUGGESTED THAT SITUATION CALLED FOR ACTIVATION OF THUS
FAR UNTESTED "CHAIRMAN'S COMPROMISE" WHEREBY EXECUTIVE
DIRECTOR MAY REQUEST DISAGGREGATED DATA WHERE NECESSARY
IN ORDER TO RECONCILE 'ANOMALIES OR INCONSISTENCIES" IN
AGGREGATED DATA. AT DAVIGNON'S INSTIGATION, SECRETARIAT
PRODUCED PAPER CONTAINING DRAFT GB DECISION STATING
ESSENTIALLY THAT PRESENT OIL MARKET SITUATION WAS IN
ITSELF "ANOMALOUS" AND CALLING ON EXECUTIVE DIRECTOR TO
PROCEED AS SOON AS POSSIBLE WITH INVOCATION OF
"CHAIRMAN'S COMPROMISE" PROCEDURE. THIS PAPER WAS
SUPPORTED BY TRADITIONAL PRO-DISAGGREGATION DELS BUT
OPPOSED BY U.S., UK AND CANADA, WHO ARGUED THAT SUCH
A DECISION WAS EITHER SUPERFLUOUS (SINCE EXECUTIVE
DIRECTOR ALREADY HAS AUTHORITY TO INVOKE COMPROMISE) OR
CONSTITUTED FUNDAMENTAL REDEFINITION OF SITUATION FOR
WHICH USE OF THIS PROCEDURE WAS INTENDED. IT WAS AGREED
THAT NO ACTION WOULD BE TAKEN ON THIS PAPER FOLLOWING
LENGTHY DISCUSSION AND ASSURANCES BY US REP AND OTHERS
OPPOSING DRAFT DECISION THAT THEIR GOVERNMENTS CONTINUED
TO ACCEPT "CHAIRMAN'S COMPROMISE" AS IT STANDS AND

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WOULD COOPERATE IF NECESSARY IN ITS IMPLEMENTATION.

11. CIEC. DISCUSSION OF THIS ITEM TOOK PLACE ON BASIS OF CHAIRMAN'S SUMMARY OF DISCUSSIONS DURING RECENT MEETING OF BURROWS GROUP ON PRODUCER/CONSUMER RELATIONS. BURROWS DESCRIBED CURRENT SITUATION WITHIN OPEC AS TEST OF STRENGTH BETWEEN SAUDI ARABIA AND IRAN AND OTHER HARDLINERS IN WHICH SAUDI ARABIA IS AIMING TO "DISCIPLINE" RATHER THAN TO BREAK OPEC. IT WAS EXTREMELY IMPORTANT THAT SAUDIS SUCCEED, HE HELD, BECAUSE IF THEY FAILED THEY COULD EASILY SWING TO THE OTHER EXTREME ON PRICE IN LINE WITH THEIR OWN LONG-TERM INTEREST IN GRADUAL DEPLETION OF OIL RESOURCES. WHILE DESIRE TO AVOID CONFRONTATIONAL CONCLUSION TO CIEC PLAYED A PART IN SAUDI DECISION, BURROWS SAID HIS GROUP WAS DISINCLINED TO OVEREMPHASIZE IMPORTANCE TO SAUDIS OF CIEC CONSIDERATIONS. OPEC PRICE DECISION COULD LEAD TO GREATER DISUNITY AMONG G-19 IN CIEC, WITH HEIGHTENED TENSION BETWEEN SAUDI ARABIA AND REST OF OPEC
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PARTICIPANTS AND BETWEEN OPEC AND EDDC'S. WITH OPEC HAVING INCREASED PRICES FOR FIRST TIME DURING DURATION OF CIEC, G-8, ON THE OTHER HAND, WAS NO LONGER UNDER THAT PARTICULAR "DAMOCLETIAN SWORD" AND THUS HAD GREATER POTENTIAL FREEDOM OF MOVEMENT. ON TIMING OF CIEC RESUMPTION, BURROWS INDICATED HIS GROUP THOUGHT IT IMPORTANT TO PROCEED AS SOON AS POSSIBLE AFTER MARCH UNCTAD MEETING WITH OBJECTIVE OF LATE APRIL OR EARLY MAY MINISTERIAL. VIEW WAS THAT G-8 SHOULD NOT ALLOW MORE THAN ONE ENERGY COMMISSION SESSION BEFORE MINISTERIAL. IN MEANTIME, BURROWS THOUGHT HIS GROUP SHOULD TAKE A NEW LOOK AT ENERGY COMMISSION PACKAGE, PARTICULARLY TO SEEK TO IMPROVE REFERENCES TO R&D AND TRANSFER OF TECHNOLOGY, TO CLEAN UP CONCEPT OF IEI AND TO ASSESS DESIRABILITY OF CONTINUING CONSULTATIONS UNDER CURRENT CIRCUMSTANCES.

12. IN ENSUING DISCUSSION, JAPANESE DEL HELD THAT ENERGY COMMISSION HAD AFFECTED RESULTS OF DOHA MEETING, WITH SOME OPEC MEMBERS DISPLAYING GREATER APPRECIATION OF WORLD ECONOMIC SITUATION. THIS HAD LED HIS GOVERNMENT TO ATTACH ENHANCED IMPORTANCE TO CONTINUING CONSULTATIONS. CANADIAN DEL THOUGHT CIEC HAD ENCOURAGED SAUDI DESIRE TO EXERT MODERATE INFLUENCE IN OPEC AND THAT SUCCESS IN CIEC WOULD BE ESSENTIAL IF WE WERE TO CONTINUE TO COUNT ON DEGREE OF MODERATION FROM OPEC. WHILE MAKING FAMILIAR STATEMENTS ABOUT NEED FOR G-8 CONCESSIONS ON CIEC ISSUES, SWEDISH DEL STRESSED THAT AN ESSENTIAL ELEMENT OF CIEC WAS TO ENSURE IN

ENERGY COMMISSION THAT FUTURE DISCUSSIONS OF ENERGY
TAKE PLACE IN FORUM BEST SUITED TO OUR OWN INTERESTS.

13. US REP CAUTIONED AGAINST TURNING FULL ATTENTION TO
CIEC AND IGNORING OIL PRICE CONCERNS. IF COMPROMISE
DEVELOPED IN OPEC IT WOULD UNDOUBTEDLY ENTAIL FURTHER
PRICE INCREASE. IEA COUNTRIES SHOULD THEREFORE USE ALL
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CHANNELS AGAIN TO MAKE CLEAR TO OPEC THAT FURTHER PRICE
INCREASES ARE UNWARRANTED. ON CIEC, US REP EMPHASIZED
THAT USG REMAINS COMMITTED TO THIS ELEMENT OF NORTH/
SOUTH DIALOGUE AND ATTACHES PARTICULAR IMPORTANCE TO
ENERGY COMPONENT. HE POINTED TO IMPORTANCE OF DEALING
WITH SUBSTANCE OF CIEC BEFORE BECOMING ABSORBED IN
PROCEDURE AND AGREED THAT BURROWS GROUP SHOULD REVIEW
ENERGY PACKAGE SYSTEMATICALLY TO SEE IF ANY MODIFICA-

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TIONS ARE CALLED FOR. HE SUGGESTED THAT BURROWS GROUP

MEET THREE OR FOUR DAYS BEFORE NEXT GB MEETING TO PREPARE FOR FURTHER DISCUSSION AT GB. SWISS DEL ADDED THOUGHT THAT MAIN CONTRIBUTION IEA COUNTRIES WOULD MAKE TO PRODUCER-CONSUMER DIALOGUE WOULD COME NOT THROUGH CIEC BUT THROUGH REDUCED DEPENDENCY EFFORT. HE THEREFORE THOUGHT THAT TIMING OF IEA MINISTERIAL SHOULD BE CONSIDERED IN RELATION TO ITS IMPACT ON DIALOGUE.

14. OTHER GB ACTIONS. GB NOTED IEA/GB(77)5 RE EMERGENCY RESERVES ON JULY 1, 1976 AND APPROVED REVISED SECURITY PRINCIPLES AND PROCEDURES (IEA/GB(77)4) WITHOUT MODIFICATION. CONSIDERATION OF PROPOSED ANNUAL REPORT TO COUNCIL (IEA/GB(77)3) WAS DEFERRED DUE TO DRAFTING CHANGES REQUESTED BY SEVERAL DELS. REVISED DRAFT WILL BE CIRCULATED FOR COMMENTS AND/OR APPROVAL PRIOR TO ITS SUBMISSION TO COUNCIL.

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15. NEXT MEETING. DATE OF NEXT GB MEETING WAS LEFT OPEN DUE TO ABSENCE OF NEW CHAIRMAN ROHWEDDER. IN LIGHT OF SLT TIMETABLE, GERMAN DEL WAS ASKED TO URGE ROHWEDDER TO SET MEETING FOR MARCH 15 WITH A HALF DAY SESSION EITHER THE 14TH OR 16TH.
KATZ

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